



# Top tips for Maximising Efficiencies in Payroll





#### **Today's Speaker**



#### Marc Princi Partner Business Development Manager



### Agenda



Top Tips for Maximising Efficiencies in payroll



#### Introduction

## KeyPay Partnerships

*Did you know?* Partners can leverage the KeyPay partner directory to attract new clients. How does KeyPay support partners and their growth?

- 8 24/7 accessible resources
- S Tiered partner pricing
- S Branded solution
- Partner dashboard
- S Global expansion support



#### Tip 1: Automate manual tasks

*Did you know?* KeyPay can automate nearly **90%** of the payroll process.





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### Tip 2: Make employee management quick and easy

*Did you know?* Onboarding an employee could include up to **15 manual tasks.** 



Start Employee Self Setup	
First Name	
Surname	
Email Address	
Mobile Number	
Qualifications Required A	
Emergency Contact Details Required	
Save	

#### **Tip 3:**

### Leverage technology

*Did you know?* Businesses of up to 99 employees use on average **24 applications**\*. How do we leverage technology to make our processes more efficient?

- Consolidate systems where possible
- Choose systems that integrate
- Choose a system that suits you now and in the future
- KeyPay is an all-in-one solution, has an open API, and allows you to service unlimited employees!



#### Tip 4: **Track important tasks**

#### Did you know?

KeyPay has a new dashboard feature in BETA that will even further streamline running payroll for multiple clients. What important payroll tasks do you need to track for each pay run?

- A New employees / missing details
- Employee birthdays / pay rate increases
- Legislation changes
- **A** Qualification expiration
- A Pending requests
- ℜ KeyPay will automatically alert you of
  - upcoming tasks or changes



#### **Bureau Dashboard**

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### Tip 5: Eliminate inefficient communication

What type of communication is making your processes inefficient?

- Distributing pay slips
- Leave managed in email
- Reporting for clients
- Changes to employee details
- Managing expense receipts approval
- S KeyPay streamlines all of the above and more!



#### Pro Tip 6: Outsource complex tasks

*Did you know?* KeyPay has a talented CX team that can take care of your complex tasks How can you benefit from outsourcing complex payroll tasks?

- Remove stress and errors
- Increase in-house capacity
- Leverage expertise
- Get tasks completed faster
- Improve focus on other services
- KeyPay's CX team can train, implement or build for you!



**Top Tips** 

Take the hard work out of payroll and maximise efficiencies with our top tips.

- Automate manual tasks
- Make onboarding quick and easy

Leverage technology

- Track important tasks
- Eliminate inefficient communication

Outsource complex tasks







